

PARTNER WITH US TO ACHIEVE MORE.

MORE simplicity.
MORE innovation.
MORE profit.



When it comes to making the world a better place through technology, Ingram Micro Cloud is pushing the boundaries of what's possible for every problem solver in search of a solution—and every innovator with a dream. By identifying and bringing to market groundbreaking solutions that can transform life as we know it, we empower problem solvers and innovators to do more.

At Ingram Micro Cloud, the future of the channel has arrived. And by connecting problem solvers and innovators, we're doing our part to create a massive shift that's turning opportunity into profit. We call it More as a Service. You'll get more of what you need in one place, more innovations at your fingertips and more ways for your business to grow, starting with these key areas:



Evolve in new and exciting directions.

Leverage the structure and support your business needs to connect with a countless number of problem solvers and innovators who are part of a larger, more distributed network. Plus, be empowered to envision, build and grow your own ecosystem.



Get the right resources and technology to grow.

You'll get instant access to Ingram Micro Cloud Marketplace, powered by CloudBlue, so you can start doing business in every one of our global marketplaces fast. Plus, use our automated Go-to-Market Hub to reach more customers by activating customized marketing campaigns in just a few clicks.



Accelerate revenue at every stage.

Whether you're just getting started on monetizing your own software innovations or looking to expand your reseller portfolio, you're in the right place. Through Ingram Micro Connect, a self-service, automated online portal, you can promote your solution to 200,000 partners to scale your business.

EXPLORE 5 WAYS TO BOOST YOUR BOTTOM LINE.

Whether you're a small reseller or a large managed service provider (MSP), you can do a lot more for your customers as an Ingram Micro Cloud partner.



1. **MORE** cloud solutions

Featuring hundreds of cloud solutions, [Ingram Micro Cloud Marketplace](#) delivers vetted products and services to keep your customers coming back for more.



2. **MORE** ways to go to market

Attract more loyal and profitable customers with the go-to-market automation tools as well as the sales and marketing resources you'll find in our [Go-to-Market Hub](#).



3. **MORE** thought leadership

Discover cutting-edge ways to do more business, more efficiently, by tapping into [leading-edge perspectives](#) in white papers, e-books, infographics, case studies and blog posts.



4. **MORE** innovative technologies

If you've built and launched your SaaS solution, leverage [Connect](#) to reach an ecosystem of hundreds of thousands of motivated partners.



5. **MORE** program excellence

Access exclusive services, promotions and benefits designed to help you build, grow and scale your cloud business faster. Explore our partner programs: [Modern Workplace Accelerate](#) for Office 365, Microsoft 365 and Dynamics 365. IaaS partner transformation programs with [Azure Accelerate](#) and [AWS Illuminate](#), or our [Activate](#) program exclusive to ISVs.

By partnering with us, we can help you achieve **MORE**—more opportunity, more revenue and more profit. If you're ready to expand your portfolio and achieve a higher level of success, let's get started today.

LET'S WORK TOGETHER

