

DATA SHEET

# Streamline your transactions and billing reconciliation.

## Key benefits



### Increase revenue

by quickly expanding your offerings with Ingram Micro.



### Manage profitability

by easily adjusting margins for you and your customers.



### Boost efficiency

by using one source to transact with Ingram Micro.



### Improve productivity

with automated quoting, provisioning and billing reconciliation.



### Monitor financials

with contract profitability tracking software purpose-built for MSPs.

## Rev up your channel revenue management with one solution.

As a managed service provider (MSP), you may be experiencing a lack of insight into the profitability of your contracts, the inability to quickly set margins and the complex, time-consuming task of billing reconciliation.

Using the power of intelligent automation, CloudBlue Rev for Ingram Micro solves all these challenges and more. With CloudBlue Rev, you can see the profitability of each of your contracts in real time, assign margins to contracts in seconds, and automate quoting, provisioning and billing for your entire business.

Purpose-built for channel revenue management, CloudBlue Rev provides one of the fastest ways to manage your channel revenue workflows. The solution streamlines purchasing, manages quotes and orders, provisions and manages services, calculates amounts due and bills customers, and performs accurate billing reconciliation.

Plus, with built-in integrations and direct catalog, pricing and availability across Ingram Micro's e-commerce website and Ingram Micro Cloud Marketplace, CloudBlue Rev streamlines transactions with Ingram Micro. As a result, you can quickly expand your offerings and tap into new revenue opportunities for your business.

# Why CloudBlue Rev for Ingram Micro?

CloudBlue Rev for Ingram Micro, a channel revenue management solution, unifies quoting, provisioning and billing for Ingram Micro customers with a single system. It enables channel partners to seamlessly transact across all of Ingram Micro.

## How you'll benefit

### Save time on billing reconciliation

Leverage automated invoicing with advanced billing models for both in-advance recurring (committed) billing and in-arrears pay-as-you-go (PAYG) metered billing.

### Simplify invoicing and contracts with flexible options

Select your billing preferences and manage any recurring contract, whether for your offerings or Ingram Micro solutions.

### Streamline and simplify quoting

Quickly generate customer quotes whether you sell through transactional, recurring or consumption-based models—or even a combination of all three.

### Easily manage profitability

Set margins per contract with integrated discounting and connect purchase orders to your quotes to automatically determine profitability of orders and customers.

### Quickly procure and provision

Quote, order, bill and provision all your hardware, software and cloud products from Ingram Micro's e-commerce website and Ingram Micro Cloud Marketplace in one place.

## Get started now

See how CloudBlue Rev for Ingram Micro can help your business save time, reduce costs, improve accuracy and increase profitability. Sign up today on [Ingram Micro Cloud Marketplace](#).